

Warrant No:	G00326/03/00	Operation:	KEPPEL
Call date/time:	03/05/2018 09:36:45	Transcribed by:	Hele
Session No:	8490		
Proofed by:	Grainger	Date:	17/9/2020

#### **MAGUIRE TO ROBERTS**

MAGUIRE: ROBERTS:	DARYL MAGUIRE MALCOLM ROBERTS
ROBERTS:	Hello, Malcolm speaking.
MAGUIRE:	Oh Malcolm, Daryl Maguire returning -
ROBERTS:	Oh!
MAGUIRE:	- your call.
ROBERTS:	Hello Daryl, how are you?
MAGUIRE:	Good, good. Thanks for ringing back, I appreciate it. I, I understand you're really busy, everyone's busy these days.
ROBERTS:	Oh, ah absolutely, but I just wanted -
MAGUIRE:	Yeah.
ROBERTS:	- to apologise to you and particularly -
MAGUIRE:	Nah, no, no need.
ROBERTS:	- particularly to Steve because he did chase me up and -
MAGUIRE:	(Laughs).



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ROBERTS:	- remind me and I thought oh heavens there is something that slipped through the cracks here so -			
MAGUIRE:	Oh yeah.			
ROBERTS:	- my apologies.	- my apologies.		
MAGUIRE:	That's okay, all forgotten. Just, just quickly Malcolm, um -			
ROBERTS:	Mmm.			
MAGUIRE:	- I know you've got a big conference coming up in Adelaide ah, very soon.			
ROBERTS:	Yes we do.			
MAGUIRE:	Um, and we were actually think can because I just don't have tin I'm ah, Chairman of the New S	ne to muck around. Jus	• • •	
ROBERTS:	Right.			
MAGUIRE:	everything um, from the Asia Pa they want to make some contact call it enhanced viscosity progra	acific countries. Now u s. Um, this group have um so it's an oil displace from a, um dormant we	uiries with regards to just about m, I've got an enquiry and they've, got some new technologies. They ement ah, program that ah, extracts ll, and they want to ah, engage with im, ah producing wells -	
ROBERTS:	Okay.			



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MAGUIRE:	- um, to talk about this technology. Now apparently um, this technology has existed but they're saying that they've got new ah, chemicals or new products that um, will extract more -		
ROBERTS:	Okay.		
MAGUIRE:	- and, and what we want to do is fi – have some um, introductions. Um, what I'm doing is I'm actually getting some background on it um, you know the, the techniques and all of that stuff. They, they want us to make the introductions. Um, I've got a woman that's doing the interpreting and arranging all of that, so I'm wondering if you can firstly help us out. Where are you based at?		
ROBERTS:	Ah, we're in Canberra.		
MAGUIRE:	Okay, alright. So you're easy to come and see.		
ROBERTS:	Absolutely, look I'm very happy to see them. Ah, if they'd like to go to the conference, um – well act, actually what would be helpful I think is that, um, 'cause you know we quite often get approaches from people who um -		
MAGUIRE:	Yes.		
ROBERTS:	- would like to connect with me	mber businesses and so	we um -
MAGUIRE:	Mmm.		
ROBERTS:	- ah, we find the, the best way of a spiel of what they're offering	•	ople concerned can give us little bit



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MAGUIRE:	Yeah, yeah.		
ROBERTS:	- got a particular, you know companies in mind.		
MAGUIRE:	Yeah.		
ROBERTS:	'Cause it's easier for us to talk to or contact you know, three or four companies that are likely to be interested rather than go out to the 200 membership (laughs) and, and -		
MAGUIRE:	Yes correct, that's – you're, you're exactly on, on message. Um what I, what I suggested was look, um, give us a brief of the technology, that we basically share that with you and -		
ROBERTS:	Yep.		
MAGUIRE:	- limit, limit it to two approache with an excess of um, dormant would've been Santos, um woul	wells and I would've the	-
ROBERTS:	Oh I, I was thinking that it - I'm assuming this um, ah essentially this is for onshore gas and so if you're looking at Santos, maybe Beach, um, so the operators in the Cooper Basin if you like -		
MAGUIRE:	Yep.		
ROBERTS:	the well, are they interested. On	determin – ah, depend r, or is their technology re the sort of wells that	s upon at what stage in the cycle, applicable because um, you know um, would be fairly expensive to, to



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MAGUIRE:	Yep.		
ROBERTS:	- um, you're not meaning to produce from them again because of the output obviously hasn't been, well there hasn't been sufficient flow to justify continuing to, to extract.		
MAGUIRE:	Mmm.		
ROBERTS:	So there's ah, quite a few technical questions that I -		
MAGUIRE:	Yes.		
ROBERTS:	- that I'm not, not really in a good place to answer, but if they could give – if you could either ask them to contact me directly -		
MAGUIRE:	Yes.		
ROBERTS:	- or send me some information t you say two, two companies that		and we can probably identify as lity prospects for them.
MAGUIRE:	Yeah, yeah I, I – I, you know, they were talking about going to the conference, there's no point because all your doing is shopping blind. You need to talk to you know, the head of the organisation, get some guidance and you know, do it professionally otherwise it's, it's you know, you're wasting a lot of time.		
ROBERTS:			nake it a little bit easier for us and gas industry rather than an oil and
MAGUIRE:	Yes.		



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ROBERTS:	Ah, we're still producing oil one	shore -	
MAGUIRE:	Mmm.		
ROBERTS:	- um in South Australia and Qu	eensland -	
MAGUIRE:	Yeah.		
ROBERTS:	- ah, particularly so there is going to be – there are going to be some companies interested		
MAGUIRE:	Yep.		
ROBERTS:	- and ah, you know we can prob	ably narrow down the,	the good -
MAGUIRE:	Yes.		
ROBERTS:	- prospects for them if we have a sense of what they're offering.		
MAGUIRE:	Correct, correct. Okay, that's – alright so I'll get that all organised. I've got your phone number now and -		
ROBERTS:	Great.		
MAGUIRE:	- and I'll just Google your addre	ess in Canberra.	
ROBERTS:	Yeah, I, I can send you through electoral officer if you like um b		a – I can send something to your



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MAGUIRE:	Send it to me at my private email.			
ROBERTS:	Okay.			
MAGUIRE:	Send it, send it to dmaguire, that	at's [spells] M-A-G -		
ROBERTS:	Uh-hmm.			
MAGUIRE:	- U-I-R-E -	- U-I-R-E -		
ROBERTS:	Yes.			
MAGUIRE:	- @			
ROBERTS:	Uh-hmm.			
MAGUIRE:	- So [spells]	-		
ROBERTS:	Yes.			
MAGUIRE:	-			
ROBERTS:	No worries I'll, I'll -			
MAGUIRE:	Yep.			
ROBERTS:	- send you my contact details un	n, through to your home	e address -	
MAGUIRE:	Yep.			



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ROBERTS:	- and ah, very, very happy to um see if we can help you.			
MAGUIRE:	Oh fantastic, thank you so much	n for that.		
ROBERTS:	Not at all Daryl, I'm sorry for d	elaying in getting back	to you.	
MAGUIRE:	No, no.			
ROBERTS:	Give my -	Give my -		
MAGUIRE:	Don't apologise.			
ROBERTS:	- abject apologies to Mr Galilee	(laughs).		
MAGUIRE:	(Laughs). Yeah (unintelligible)			
ROBERTS:	He's a very good man.			
MAGUIRE:			as and um, I thought well he would o no apologies necessary. Thank	
ROBERTS:	That's very kind of you.			
MAGUIRE:	- so much. Yeah okay -			
ROBERTS:	My pleasure Daryl.			
MAGUIRE:	- take care.			



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ROBERTS:	Pleasure talking to you.		
MAGUIRE:	See you.		
ROBERTS:	Take care.		
MAGUIRE:	Bye, bye.		
ROBERTS:	Bye, bye.		
MAGUIRE:	Bye.		
CALL ENDS			